

DEPOSITION CONTROL:

BECOMING THE AUTHORITY & CONTROLLING THE CONVERSATION



SEMINAR LEVEL

- ☒ BASIC
- ☐ INTERMEDIATE
- ☐ ADVANCED

SEMINAR#: 02200

6 CLE / 1 E - A NATIONAL SPEAKER SEMINAR

Friday, May 1, 2020; 9:00 A.M. — 4:30 P.M.

ICLEF Conference Facility
230 E. Ohio St., 5th Floor, Indianapolis, IN 46204

FOUR EASY WAYS TO REGISTER!

WEB: www.ICLEF.org **MAIL:** ICLEF Conference Center, 230 E. Ohio St., Suite 300, Indpls., IN 46204
CALL: (317) 637-9102 **FAX:** (317) 633-8780

REGISTRATION INFORMATION

INDIANA SUPREME COURT NUMBER:

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PRICE INFORMATION

PRICE INCLUDES: Credit Hours, Printed & Searchable Electronic Seminar Materials, Refreshments

DEPOSITION CONTROL, May 1 - ONLY

- ☐ \$375 — Tuition for **Deposition Control** (02200)
- ☐ FREE — PASS+ Tuition for **Deposition Control** (02200)

LEGAL WRITING, April 30 - ONLY

- ☐ \$375 — Tuition for **Legal Writing** (02100)
- ☐ FREE — PASS+ Tuition for **Legal Writing** (02100)

LEGAL WRITING, April 30 -&- DEPOSITION CONTROL, May 1

- ☐ \$600 — Tuition for **BOTH Legal Writing** (02100) -&- **Deposition Control** (02200)
- ☐ FREE — PASS+ Tuition for **BOTH Legal Writing** (02100) -&- **Deposition Control** (02200)

SAVE \$150

PLEASE NOTE:

- All Webcasts must be registered for online at ICLEF.org

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NATIONAL SPEAKER SERIES

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LIVE IN-PERSON SEMINAR
ICLEF Conference Facility, Indianapolis

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AGENDA

Both the novice and experienced will benefit from Sybil's perspective on the art and science of depositions. She will not present dictates, but will illuminate tactics and styles, to help you fashion or improve your own approach. She will work with you to develop a deposition persona that is uniquely personal and unquestionably successful!

8:30 A.M. Registration & Coffee

8:55 A.M. Welcome & Course Objectives
- *Sybil Dunlop, Featured Presenter*

9:00 A.M. **Preparing your witness to succeed**
"Best practices" for preparing your witness include the use of documents during preparation and the latest research to help your witness feel comfortable and perform at his or her best.

Drafting & using outlines

While you never want to be tied to your outline, advance preparation allows you the flexibility to move beyond the outline in a deposition. We'll review several outline templates to identify the styles that will work best in different circumstances.

10:30 A.M. Coffee Break

10:45 A.M. **Taking & defending depositions**
Whether conducting a discovery deposition, a trial deposition, a hybrid or defending your own witness, the fundamentals are crucial. Beyond those basics, though, Sybil provides tips and tricks to elevate your performance.

Effective objections

When defending a deposition, the objection is your primary tool. This section covers everything—from teaching your witness about depositions to effectively using them to preserve your record.

12:15 P.M. Lunch Break (*on your own*)

1:15 P.M. **Expert depositions**
The expert has likely been deposed before—explore special considerations for expert depositions including how to set up a Daubert motion, your trial cross-examination, or even increase your chances of settlement.

Identifying your deposition style

Playing to your own strengths will help you achieve your deposition objectives (and feel comfortable while doing so). Identify your own deposition style by examining a showcase of various, successful models.

2:45 P.M. Refreshment Break

3:00 P.M. **Deposition technology**
The court reporter is an officer of the court. Your ethical interaction with the reporter as well as the proper use of technology, including video, Realtime, and electronic exhibits increase your likelihood of a successful deposition.

Ethical pitfalls to avoid

When there is a transcript, there is room for error. This section reviews recent case law providing deposition guidance and offers advice for avoiding ethical missteps.

4:30 P.M. Adjourn



NATIONAL SPEAKER



Sybil Dunlop - *Greene Espel, PLLP, Minneapolis, MN*

Sybil handles complex litigation for local and international clients in both the public and private sectors. She has represented businesses engaged in commercial, patent and shareholder disputes as well as counties, cities, and school districts facing constitutional and commercial claims. Sybil has served her clients from initial investigations through trial.

Prior to joining Greene Espel in 2010, Sybil clerked for the Honorable James M. Rosenbaum of the United States District Court for the District of Minnesota. Sybil graduated from Vanderbilt University Law School in 2008, Order of the Coif, where she served as Senior Notes Editor for the Vanderbilt Law Review. Before attending law school, Sybil lived and worked in both Geneva, Switzerland and in Washington, DC, where she was Political Research Deputy for EMILY's List.

An active legal scholar, Sybil has written articles that have appeared in Ham-line's, St. John's and Vanderbilt's Law Reviews. She received her B.A. in Government from Smith College in addition to writing a monthly column on all things legal for Minnesota Lawyer magazine. An enthusiastic teacher, Sybil also regularly educates audiences of government employees with respect to the latest developments in their field, including First Amendment claims and qualified immunity defenses. Sybil was recognized as "Up & Coming" by Minnesota Lawyer in September 2015.



LOCATION, DATE & TIME

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SAVE \$150 BY BUNDLING WITH LEGAL WRITING - APRIL 30

LEGAL WRITING

PERSUADING PEOPLE ON THE PAGE & ON THE SCREEN

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Client communications, in-firm emails and research memos, legal briefs & marketing are our life's work. An insightful examination of the data underscoring the impacts of good (and bad) writing provides the basis for this valuable day.



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If there are any questions or comments regarding this program, please contact
Scott King, Executive Director at (317) 637-9102.

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The CD-ROM Version of the written materials will be available 2-4 weeks after the live seminar.